

Featured Employee

Rafael has been with SWS for over 3 years as a Western Washington Service Technician. Before moving to the Seattle area, Rafael lived in Tuscan, Arizona where he was a Service Technician with a local company for 12 years.

Rafael is from a beautiful little town called Esperanza, Mexico. The Spanish word Esperanza means hope. When Rafael is not working, he enjoys playing drums and



A few things people don't know about Rafael; when he was little he wanted to be an airline pilot, he is a shy person and many times would rather just listen than talk and Rafael is a dedicated family man, who works hard for his family and always puts them first. When asked what he likes most about working on the SWS team, he replied, "all the support I get from

everyone and SWS has everything needed to be good at my job and to do a good job for the customer".

Rafael is a huge asset to our SWS Tacoma shop and we are very lucky to have such a skilled compactor and baler technician on our team.

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Petersen Industries Grows with SWS

SWS became the Northwest Petersen dealer in 2012, and immediately created an awareness of the innovative Lightning Loader. Petersen Industries, Inc. manufactures equipment for the waste, agricultural, arboricultural, and aggregate markets. Petersen's Lightning Loader grapple truck is used by over 1,000 cities and counties nationwide, and by most major waste companies. In the mid-1970's Petersen designed a knuckleboom that could be used for loading bulky trash. The result was a trash loader concept that has been improved and refined over the years. With the exception of just a few purchased items, Petersen manufactures all major components, including most hydraulic cylinders. With complete CNC machining capabilities and fabrication facilities, Petersen is able to control every aspect of schedule and quality control.





This past year Petersen introduced two new models of the knuckleboom, the Route Assistant and the Atlas Lightning Loader. The Route Assistant option incorporated a side-loading trough to the front of the dump body and can be a full-trough system or half-trough and cart tipper. The Atlas Lightning loader has the longest reach with a 25 foot boom that rotates 360 degree

continuous and is capable of lifting over 9,000 pounds. Petersen's vision of consistently manufacturing top of the line products and offering excellent customer service runs parallel with what SWS offers its customers. Our success and value as a company is driven by customer satisfaction and we wouldn't have that without vendors like Petersen Industries.



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New & Demo Trucks On Order

2018 Pete 567 w/ AA24-200 Endless Chain Hoist - SWS170080 2018 Pete 567 w/ AA24-200 Endless Chain Hoist - SWS170081 2018 Pete 567 w/ AA24-200 Endless Chain Hoist - SWS170082 2018 Pete 567 w/ AA24-200 Endless Chain Hoist - SWS170083 2018 Pete 567 w/ AA24-200 Endless Chain Hoist - SWS170108 2018 Pete 520 w/ Wittke Starlight 40yd Front Ioader - SWS170084 2018 Pete 520 w/ New Way Mammoth 40 Yard Front Loader - SWS170086 2018 Pete 520 w/ Dadee Scorpion 27 Yard Side Loader - SWS170087 2018 Pete 520 w/ Labrie Automizer 29 Yard Side Loader - SWS170088









mileage, 33k GVWR and more. #170117

age, 14k hours and more. #170136 WWW.SWSequipment.COM

age, 15k hours and more. #170137 TOLL FREE 1-800-89

mileage, 19k hours and more. #170138 2-7831



Used 20Yard Automated Side loader equipped with a Cummins L10 engine, Allison MT654

transmission, 41,200 GVWR and more. #160130



Contact SWS Today for More Information on Your New Truck! 1-800-892-7831





New Balers

Marathon V6030HD w/ Options - 9 Available Marathon V6030HD - 1 Available

New Compactor

Marathon RJ250 Self-Contained 30 Yard #170103 Marathon RJ250 Self-Contained 30 Yard #170104

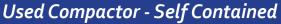
Used Compactor - Stationary

Used Cram-A-lot 2 Yard #140054 Used Cram-A-Lot 2 Yard #140067 Used 2 Yard #140073 Used Marathon TC220 #140126 Used Marathon TC225 #150005 Used Galbreath Stationary #150011 Used Marathon TC225 #150048 Used Quality Products #150006 Used Marathon TC2HD #140088 Used Marathon TC2 HD #150155 Used Galbreath PF6055 2.5 Yard #150160 Used Marathon TC-2HD #160020 Used Galbreath PF 6040 Packer Head #160054 Used Marathon TC₃HD #150025 Used Marathon VIP6 #150080 Used Marathon VIP6 #150081 Used Marathon VIP3 #160005 Used Marathon RJ1835 #160082 Used Marathon TC₃ #160084 Used Marathon VIP6 #160088 Used Marathon TC225 #160119 Used Cramalot Apt Compactor #160127 Used Marathon RJ225 #140129 Used Marathon RJ225HD #160163 Used Global JM160 #160176 Used Marathon TC220HDHF #170013 Used KP2SH #170031 Used Marathon RJ225 #170105 Used Marathon RJ225 2 Yard #170064 Used Marathon TC2HD #170054 Used Marathon TC2HD #170056 Used Marathon TC2HD #170051 Used Global JM40 #170053 Used Marathon TC2HD #170055 Used Marathon TC₂HD #170057 Used Marathon TC2HD #170058 Used Marathon TC2HD #170059 Used Marathon TC2 #170075 Used Marathon TC2.5HD #170093 Used RJ-1835-5A MiniMac #170121 Used PTR2000SP #170151









Used Global E32 20 Yard HT #140006 Used Marathon RJ88SC 24 Yard #140010 Used Kilkom LP48 HT #140027 Used Summit SC2244 10 Yard #140030 Used Marathon MPT 6 Yard #140139 Used Marathon MPT₄ FL #150051 Used Marathon JP-16ROSC #150059 Used Kilkom A2/2008 20 Yard #140106 Used Marathon MPT 4 Yard FL #140128 Used Marathon MPT 4 Yard FL #150117 Used Marathon MPT 4 Yard FL #150130 Used Marathon MPT 4 Yard FL #150138 Used Marathon MPT 5 Yard FL #160018 Used Summit SC4060 25 Yard #160081 Used Marathon MPT 4 Yard #160095 Used Summit25 Yard #160100 Used Marathon RJ250 30 Yard #160114 Used Marathon RJ100SC #160180 Used Kilkom LP60 w/ 2 Yd Dumper #160205 Used Kilkom LP60 20 Yard #170003 Used Global E40 10 Yard #170101 Used KPAC KP1HT 25 Yard #170029 Used Marathon RJ250WD 30 Yard #170096 Used Kilkom 30 Yard #160134 Used Marathon RJ88HT #170092 Used Galbreath OSC2 30 Yard #170112 Used Marathon RJ88SC #170120 Used WasteQuip #170125 Used Global #170126 Used Marathon RJ250 Ultra 30 Yard #170131 Used Summit SC 4060/2598 #170139 Used Marathon RJ88SC24 #170144 Used PTR PT200 #170150 Used Marathon MPT4FL Pak'ntainer #170153 Used RJ88HT 20 Yard #170134

Used Balers

Used Piqua Vertical Baler #140049 Used Piqua Vertical Baler #150053 Used WasteQuip Baler #150068 Used Kilkom 220 48" Baler #6810 Used WasteQuip Baler #150070 Used Marathon SE Baler #160021 Used GPI Harmony Baler #160137 Used Cramalot 72-DH-LU Baler #160174 Used Global 160HD Baler #160191 Used Kilkom K1-5 Baler #170077 Used Kilkom K1-5 Baler #170048 Used Marathon V6030 Baler #170113 Used Piqua Baler #170147 Used Kilkom K3-5 Baler #170149

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Used Containers

Used 30 Yard Octagonal Container #140011 Used 30 Yard Octagonal Container #140012 Used 25 Yard Octagonal Container #140053 Used 30 Yard Octagonal Container #140110 Used 30 Yard Octagonal Container #150019 Used Marathon 30 Yard Octagonal Container #160026 Used 30 Yard Octagonal Container #160030 Used 40 Yard Octagonal Container #160040 Used Galbreath 33 Octagonal Container #160055 Used 30 Yard Octagonal Container #160067 Used 2 Yard Capital MiniMac Container #160083 Used 2 Yard Tow Carts #160132 Used REM 40 Yard Container #160145 Used 30 Yard Octagonal Container #160164 Used 5 Yard Compaction Container #170091 Used 30 Yard Container #170032 Used 30 Yard Container #170065 Used Marathon 40 Yard Octagonal Container #170037 Used Marathon 40 Yard Octagonal Container #170038 Used Marathon 40 Yard Octagonal Container #170039 Used Marathon 40 Yard Octagonal Container #170040 Used Marathon 40 Yard Octagonal Container #170042 Used 40 Yard Octagonal Container #170045 Used 40 Yard Octagonal Container #170046 Used Marathon 40 Yard Octagonal Container #170076 Used Marathon 40 Yard Octagonal Container #170110 Used Marathon 40 Yard Octagonal Container #170094 Used SaniTech 40 Yard #170128





Miscellaneous Used

Used Bale Cart for stockroom baler #MBVCART Used Sonozaire 115A #5657 Used Marathon Ground-level Cart Dumper #6502 Used Marathon Integral Cart Dumper #6652 Used Complete Cascon Hoist (Hoist Only) #6748 Used Marathon Power Unit 3 Phase, 3 HP, 208 VAC #6751 Used 2 Yard Stationary Ground Mount Cart Tipper #140040 Used 2 Yard Stationary Ground Mount Cart Tipper #140039 Used Capital Tow Carts (Qty 13) #140137 Used Perkins Universal Tap in Kit #150045 Used Galbreath Dumper #140091 Used Cart Dumper (Custom Fabrication) #150063 Used REM TRC 18 48" Wide Above Ground Conveyor #150061 Used Mega Special Cart Dumper 68/95 Gallon #150109 Used Perkins Universal Tap in Kit #140117 Used Power Unit (Off Marathon RJ250SC) #160041 Used 2 Yard Packer Head #160039 Used Marathon Tipper #160056 Used Bridgestone 11R-22.5 RETREAD Tires (Qty 7) #160059 Used Galbreath 10HP Power Unit #160017 Used Marathon Power Unit #160076 Used Marathon Power Unit #160085 Used Galbreath Power Unit #160152 Used Marathon Power Unit w/ Dumper Controls #160153 Used Marathon Power Unit #160154 Used Marathon Power Unit w/ Dumper #160155 Used Nedland Power Unit #160156 Used Galbreath Power Unit #160157 Used Marathon 10 HP Power Unit #160099 Used Marathon RJ88 Power Unit #160162 Used Marathon 10 HP Power Unit #160168 Used Marathon 5HP Power Unit #160170 Used Marathon 5HP Power Unit #160173 Used 5HP Power Unit #170018 Used 5HP Power Unit #170027 Used Marathon Power Unit from RJ88 #150058 Used Galbreath Power Unit #150115 Used Galbreath Power Unit #150116 Used Marathon Power Unit from MPT₄ #160006 Used Marathon Power Unit from RJ250 #160046 Used Marathon 10HP Power Unit #160109 Used Galbreath Power Unit #160140 Used Galbreath Power Unit #160141 Used Power Unit #160177 Used Power Unit #170026 Used Power Unit #160080 Used Marathon Power Unit #170111 Used Power Unit 10HP #170123







What's Happening at SWS?



Trends 2017 Conference - Seattle, WA - Dec 5, 2017

Upcoming Tradeshows

APWA Oregon Street Maintenance & Collection - Newport, WA - Oct 25, 2017











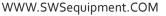






















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Take a look at our newly designed website: www.SWSequipment.com

Job Well Done! A Week in the Life of our Service Technicians

It was a great week for a tristate excursion. Monday September 11th, Rob, left SWS Spokane, driving to the Boise, Idaho area. Along the way, Rob performed some warranty work on a couple sweepers and on Tuesday, installed a RJ250 compactor. Wednesday, on his way to Twin Falls, he performed a few Preventative Maintenance Contract service calls (PM's). Thursday morning, Rob installed a TC300 compactor with a SWS fabricated through-the-wall chute. With a two-plus hour delay on day one, Rob was still able to complete the project early Friday afternoon and drive to Pocatello, Idaho. Once in Pocatello he performed a couple more PM's Saturday, along with prepping a baler for removal from one building and re-installing it at another location. While en route back to Boise, he performed some additional PM's and prepared for the removal of a horizontal baler.

On Monday, Jarod another technician flew into Boise, Idaho to meet up with Rob. Both worked together preparing an EX 60 horizontal baler for removal from a building along with the conveyor that was feeding the baler. Tuesday morning, they met a rigging crew, crane and a semi-truck to remove the baler from the building and load it on the semi-truck for

transportation. Once loaded they drove to Pocatello, Idaho and proceeded to pick up the baler that Rob prepared for removal on Saturday, and loaded it onto the semi-truck. Once the truck was loaded, they drove to Salt Lake City, met the semi-truck at the 3rd baler location, and loaded the third baler on the semi-truck. Wednesday morning, Rob and Jarod met another rigging crew and crane at the final location and proceeded to unload and install all three balers and the one conveyor. By day's end, all the equipment was in place and Thursday was spent bolting up the con-

veyor to the horizontal baler, anchoring all the equipment in place and performing PM's. When they were finished, Rob flew home from Salt Lake City, and Jarod started the long drive back to SWS Spokane. While en route, Jarod performed another service call outside of Boise and still arrived in Spokane before the end of day, Friday.



Thank you to the SWS Equipment team, from sales to project management and especially to our technicians, Rob and Jarod. The efforts by everyone, from the initial planning to the final install and repair, goes to show how dedicated our employees are. Also, thank you to the technicians who were back at the shop for picking up the slack while Rob and Jarod were out of town during an extremely busy time. The feedback from every one of our customers involved has been nothing but positive.



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