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### **Featured Employee**

sonality is a pleasure! When asked what she likes most

Brandy Wood has been with SWS for almost two years. She is responsible for processing all payments, invoicing, collections and handling customers' questions. Brandy is one of the first faces you see when visiting our office in Spokane.

Raised in Sonoma, California, Brandy moved to Spokane, WA in September of 2015 with 3 of her 4 kids. One word that best describes Brandy is outgoing. When she is not at work, she is exploring the beautiful lakes and rivers in this area. A few things that people don't know about Brandy is; she leads worship at church, she hates the feeling of actual cotton and she is a total daddy's girl. The office wouldn't be the same without Brandy. Her positive and bubbly per-





about working at SWS, she responded "I have the privilege of coming to work every day and working with the most incredible people who care about each other and about what they do. We all make such a great team. We are always putting our customers and their needs first, which is a common goal that we all share. This makes it so easy to work for this great company." Brandy is an ambitious and incredibly hard-working person who is a joy to work with. She is a true team player who always has a positive demeanor and she brings out the best in her coworkers. She is an all-around great person and SWS is grateful to have found such a dedicated and driven person.

# **Cascade Cart Solutions**

Cascade Cart Solutions, a Cascade Engineering company based in Grand Rapids, Michigan, is a leader in providing solutions to for the municipal solid waste, recycling, and organics industry. They take pride in designing products and solutions with the customer in mind. They manufacture containers as well as offering information management technology. Their services deliver streamlined operations, increased profits, positive environmental impact, engaged residents and a path to zero waste. Since the beginning in 1989, they have placed over 27 million carts in the market. Their Grand Rapids facility was built to handle the manufacturing and testing of large containers, with one of the largest presses in North America – a 9,000-ton injection molding machine. Cascade's world-class manufacturing facility produces the highest quality and most cost effective products. The in-house resources ensures that when you purchase a container from Cascade Cart Solutions, you are getting the most durable product available on the market today.

In the twenty-five plus years they've been producing carts, SWS has been a distributor of Cascade for almost seventeen years. In that time, SWS has provided customers with over 400,000 carts. Cascade's determination to create the highest quality and most cost effective products coincides with SWS's commitment to provide the best CASCADE possible products and services. Together, that's a winning combination.



WWW.SWSequipment.COM

TOLL FREE 1-800-892-7831

cart solutions



2018 Pete 520 w/ New Way Mammoth 40 Yard Front Loader - SWS170086 2018 Pete 520 w/ Dadee Scorpion 27 Yard Side Loader - SWS170087

TOLL FREE 1-800-892-7831





Used 20Yard Automated Side loader equipped with a Cummins L10 engine, Allison MT654 transmission, 41,200 GVWR and more. #160130

## Announcing New Name - SWS Equipment, Inc.

We are excited to announce our name change from Solid Waste Systems, Inc. to **SWS Equipment, Inc.** There has been no change in the structure or ownership of our company and we will still provide the same products and great service we have built our reputation on. We kindly ask you to update your records and to address all future correspondence to our new company name, **SWS Equipment, Inc.** If you have any questions regarding our name change, please feel free to contact us. 1-800-892-7831

#### Address:

SWS Equipment, Inc. PO Box 13040 Spokane, WA 99213

New Website: www.SWSequipment.com

**Company email**: All employees' emails will end with @swsequipment.com and will continue to be first name and last initial.

Thank you for doing business with us.

WWW.SWSequipment.COM





#### **New Balers**

Marathon V6030HD w/ Options - 7 Available Marathon V6030HD - 1 Available

#### **New Compactor**

Marathon RJ250 Self-Contained 30 Yard #170103 Marathon RJ250 Self-Contained 30 Yard #170104

#### Used Compactor - Stationary

Used Cram-A-lot 2 Yard #140054 Used Cram-A-Lot 2 Yard #140067 Used 2 Yard #140073 Used Marathon TC220 #140126 Used Marathon TC225 #150005 Used Galbreath Stationary #150011 Used Marathon TC225 #150048 Used Quality Products #150006 Used Marathon TC2HD #140088 Used Marathon TC2 HD #150155 Used Galbreath PF6055 2.5 Yard #150160 Used Marathon TC-2HD #160020 Used Galbreath PF 6040 Packer Head #160054 Used Marathon TC<sub>3</sub>HD #150025 Used Marathon VIP6 #150079 Used Marathon VIP6 #150080 Used Marathon VIP6 #150081 Used Marathon VIP3 #160005 Used Marathon RJ1835 #160082 Used Marathon TC<sub>3</sub> #160084 Used Marathon VIP6 #160088 Used Marathon TC225 #160119 Used Cramalot Apt Compactor #160127 Used Marathon RJ225 #140129 Used Marathon RJ225HD #160163 Used Global JM160 #160176 Used Marathon TC220HDHF #170013 Used Marathon TC<sub>3</sub> HD #170106 Used KP2SH #170031 Used Kilkom 3A #170095 Used Marathon RJ225 #170105 Used Marathon RJ225 2 Yard #170064 Used Marathon TC<sub>2</sub>HD #170054 Used Marathon TC2HD #170056 Used Marathon TC2HD #170051 Used Global JM40 #170053 Used Marathon TC<sub>2</sub>HD #170055 Used Marathon TC2HD #170057 Used Marathon TC2HD #170058 Used Marathon TC2HD #170059 Used Marathon TC2 #170075



#### Used Compactor - Self Contained

Used Global E32 20 Yard HT #140006 Used Marathon RJ88SC 24 Yard #140010 Used Kilkom LP48 HT #140027 Used Summit SC2244 10 Yard #140030 Used Marathon MPT 6 Yard #140139 Used Marathon MPT<sub>4</sub> FL #150051 Used Marathon JP-16ROSC #150059 Used Kilkom A2/2008 20 Yard #140106 Used Marathon MPT 4 Yard FL #140128 Used Marathon MPT 4 Yard FL #150117 Used Marathon MPT 4 Yard FL #150130 Used Marathon MPT 4 Yard FL #150138 Used RJ140SC 20 Yard #150168 Used Marathon MPT 5 Yard FL #160018 Used Summit SC4060 25 Yard #160081 Used Marathon MPT 4 Yard #160095 Used Summit25 Yard #160100 Used Marathon RJ250 30 Yard #160114 Used Marathon RJ100SC #160180 Used Kilkom LP60 w/ 2 Yd Dumper #160205 Used WasteQuip WQ265X #170002 Used Kilkom LP60 20 Yard #170003 Used Global E40 10 Yard #170101 Used Global E32HD 20 Yard #170102 Used KPAC KP1HT 25 Yard #170029 Used Marathon RJ250WD 30 Yard #170096



#### **Used Balers**

Used Piqua Vertical Baler #140049 Used Piqua Vertical Baler #150053 Used WasteQuip Baler #150068 Used Kilkom 220 48" Baler #6810 Used WasteQuip Baler #150070 Used GPI M42BC Baler #150074 Used Marathon SE Baler #160021 Used Excel Below Ground Conveyor #140060 Used EX62 Horizontal Baler #140111 Used Marathon V4830 Vertical Baler #160093 Used GPI Harmony Baler #160137 Used Cramalot 72-DH-LU Baler #160174 Used Global 160HD Baler #160191 Used Kilkom K1-5 Baler #170077 Used Kilkom K1-5 Baler #170048 Used Marathon V6030 Baler #170113

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#### **Used** Containers

Used 30 Yard Octagonal Container #140011 Used 30 Yard Octagonal Container #140012 Used 25 Yard Octagonal Container #140053 Used 30 Yard Octagonal Container #140110 Used 30 Yard Octagonal Container #150019 Used Marathon 30 Yard Octagonal Container #160026 Used 30 Yard Octagonal Container #160030 Used 40 Yard Octagonal Container #160040 Used Galbreath 33 Octagonal Container #160055 Used 30 Yard Octagonal Container #160067 Used 2 Yard Capital MiniMac Container #160083 Used 2 Yard Tow Carts #160132 Used REM 40 Yard Container #160145 Used 30 Yard Octagonal Container #160164 Used 40 Yard Octagonal Container #170014 Used 40 Yard Octagonal Container #170107 Used 5 Yard Compaction Container #170091 Used 30 Yard Container #170032 Used 30 Yard Container #170065 Used Marathon 40 Yard Octagonal Container #170037 Used Marathon 40 Yard Octagonal Container #170038 Used Marathon 40 Yard Octagonal Container #170039 Used Marathon 40 Yard Octagonal Container #170040 Used Marathon 40 Yard Octagonal Container #170042 Used Marathon 40 Yard Octagonal Container #170043 Used Marathon 40 Yard Octagonal Container #170044 Used 40 Yard Octagonal Container #170045 Used 40 Yard Octagonal Container #170046 Used 40 Yard Octagonal Container #170047 Used Marathon 40 Yard Octagonal Container #170076 Used Marathon 40 Yard Octagonal Container #170110





#### Miscellaneous Used

Used Bale Cart for stockroom baler #MBVCART Used Sonozaire 115A #5657 Used Marathon Ground-level Cart Dumper #6502 Used Marathon Integral Cart Dumper #6652 Used Complete Cascon Hoist (Hoist Only) #6748 Used Marathon Power Unit 3 Phase, 3 HP, 208 VAC #6751 Used 2 Yard Stationary Ground Mount Cart Tipper #140040 Used 2 Yard Stationary Ground Mount Cart Tipper #140039 Used Capital Tow Carts (Qty 13) #140137 Used Perkins Universal Tap in Kit #150045 Used Galbreath Dumper #140091 Used Cart Dumper (Custom Fabrication) #150063 Used REM TRC 18 48" Wide Above Ground Conveyor #150061 Used Mega Special Cart Dumper 68/95 Gallon #150109 Used Perkins Universal Tap in Kit #140117 Used Power Unit (Off Marathon RJ250SC) #160041 Used 2 Yard Packer Head #160039 Used Marathon Tipper #160056 Used Bridgestone 11R-22.5 RETREAD Tires (Qty 7) #160059 Used Galbreath 10HP Power Unit #160017 Used Marathon Power Unit #160076 Used Marathon Power Unit #160085 Used Galbreath Power Unit #160152 Used Marathon Power Unit w/ Dumper Controls #160153 Used Marathon Power Unit #160154 Used Marathon Power Unit w/ Dumper #160155 Used Nedland Power Unit #160156 Used Galbreath Power Unit #160157 Used Marathon 10 HP Power Unit #160099 Used Marathon RJ88 Power Unit #160162 Used Marathon 10 HP Power Unit #160168 Used Marathon 5HP Power Unit #160170 Used Marathon 5HP Power Unit #160173 Used 5HP Power Unit #170018 Used 5HP Power Unit #170027 Used Marathon Power Unit from RJ88 #150058 Used Galbreath Power Unit #150115 Used Galbreath Power Unit #150116 Used Marathon Power Unit from MPT<sub>4</sub> #160006 Used Marathon Power Unit from RJ250 #160046 Used Galbreath 10HP Power Unit #160096 Used Cramalot Power Unit #160102 Used Marathon 10HP Power Unit #160109 Used Galbreath Power Unit #160140 Used Galbreath Power Unit #160141 Used Power Unit #160177 Used Power Unit #170026

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## **Upcoming Tradeshows**

APWA WA Fall Conference - Kennewick, WA - Oct 3 to 6, 2017 WAMOA 2017 Fall Conference - Yakima, WA - Oct 5, 2017 Road and Street Maintenance WSU - Yakima, WA - Oct 9 & 10, 2017 APWA Oregon Fall Conference - Pendleton, OR - Oct 17 to 20, 2017 Pacific Northwest Clean Water Association, Vancouver, WA - Oct 23 to 24, 2017 APWA Oregon Street Maintenance & Collection - Newport, WA - Oct 25, 2017













# What's Happening at SWS?











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### Summer 2017

Take a look at our newly designed website: www.SWSequipment.com



It's hard to believe that Seventy-five percent of a ten million dollar refuse truck inventory are used refuse trucks. In the past few years the market for reconditioned refuse trucks has been steadily increasing. People are looking mainly at two factors for purchasing a used truck instead of new. One factor is the total cost of ownership. The second factor, and in many cases the most alluring, is the immediate availability. Buying a new truck requires a lead-time of three to six months.

Buying a reconditioned refuse truck, though, can be challenging. Everyone has the question, "what do I need to look for when choosing the right used refuse truck?"

Dealer research is important. Buyers want to make sure they are buying from a reputable company that has the experience and knowledge in the refuse truck industry. Documentation on the truck is also important. Buyers will want to know everything about the truck. Repair history is important as well as obtaining a thorough dealer inspection from the cosmetics to the mechanical functionality. Knowing how to operate the truck is just as important and reputable dealers will include training with the purchase of the truck. Find out the history of the truck, where it was operated and the collection route. Beware that the truck's body or engine could have been swapped out. This would cause the body to have more miles than the engine or vice versa and means the odometer reading does not reflect what the actual mileage is on the engine. The dealer will be able to plug into the trucks computer system for an accurate reading of miles, horsepower and hours to ensure the engine meets performance standards. Also ask about whether the truck is DOT compliant. The dealer should have a DOT inspection performed on the truck and will be able to provide the inspection documentation.

A reconditioned refuse truck can be a great option. Follow these tips and you are ahead of the game when it comes to purchasing a reliable used refuse truck.



